

MASTER INTRODUCTORY
PSYCHOLOGY
Complete Edition



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Find explanations and examples of all of these key terms and more here:

[Master Introductory Psychology: Complete Edition](#)

Personality – Key Terms

nomothetic

idiographic

humors

Sigmund Freud

unconscious

dream interpretation

free association

parapraxis / Freudian slip

libido

id

pleasure principle

ego

reality principle

superego

Psychosexual Stages

fixation

Oral Stage

oral fixation

Anal Stage

anal-retentive type, anal-expulsive type

Phallic Stage

Oedipus Complex

castration anxiety

identification

penis envy

Latency Period

Genital Stage

defense mechanism

reality anxiety

neurotic anxiety

moral anxiety

repression

regression

reaction formation

rationalization

intellectualization

displacement

denial

projection

sublimation

Psychodynamic / Neo-Freudian approach

Alfred Adler

Karen Horney

Carl Gustav Jung

collective unconscious

archetype

projective technique

Rorschach Inkblot Test

Thematic Apperception Test (TAT)

self-report

implicit assessment

Forer Effect / Barnum Effect

Minnesota Multiphasic Personality Inventory (MMPI)

cardinal dispositions

central traits

secondary traits

authoritarianism

factor analysis

Hans Eysenck

Introversion/Extraversion

Psychoticism

The Big Five / Five Factor Model

Openness to Experience

Conscientiousness

Extraversion

Agreeableness

Neuroticism

personality profile

experience sampling

intrapersonal functioning

Behavioral Approach System (BAS)

Behavioral Inhibition System (BIS)

temperament

personal constructs

person variables

self-schema

self-serving bias

person-situation controversy

existential psychology

terror management

mortality salience

humanistic psychology

Abraham Maslow - self-actualization

Carl Rogers

fully-functioning person

unconditional positive regard

Wobegon Effect / Illusory Superiority

self-concept

reciprocal determinism

self-efficacy / efficacy expectancy

internal vs. external locus of control

self-perception theory

self-esteem

Myers-Briggs Type Indication (MBTI)

You can find explanations, examples, and memory tips for these terms and more in [Master Introductory Psychology: Complete Edition](#). This comprehensive 478 page guide breaks down all the key concepts in psychology so you can explore this fascinating field easily and on your own. Whether you're studying for AP psychology, IB psychology, a college course, or you just want to better understand the world of psychology, this book has what you need.

Master Introductory Psychology is also available as a series of 4 books in ebook and print format.

[Volume 1](#)

History & Approaches, Research Methods, Biological Bases of Behaviors, Sensation & Perception

[Volume 2](#)

Learning, Memory, Language & Cognition, States of Consciousness

[Volume 3](#)

Intelligence, Personality, Motivation & Emotion, Development

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Social Psychology, Stress & Health, Psychological Disorders (up-to-date for DSM-5), Treatment